

ORANGE COUNTY

MARKET ACTIVITY & TRENDS

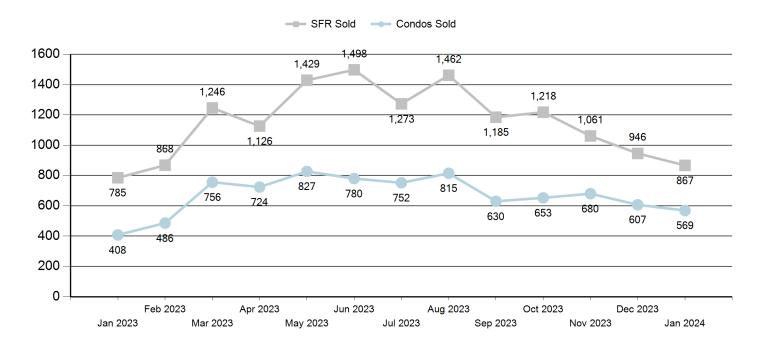
JANUARY 2024

JANUARY 2024



SFR & CONDO SALES

LAST 12 MONTHS



MONTH OVER MONTH TRENDS

SFR % Change



Feb 2023 10.57%



Mar 2023



Apr 2023 -9.63%



May 2023 26.91%



Jun 2023 4.83%



Jul 2023 -15.02%



Aug 2023 14.85%



Sep 2023 -18.95%



Oct 2023 2.78%



Nov 2023 -12.89%



Dec 2023 -10.84%



Jan 2024 -8.35%

Condo % Change



Feb 2023 19.12%



Mar 2023 55.56%



Apr 2023 -4.23%



May 2023 14.23%



Jun 2023 -5.68%



Jul 2023 -3.59%



Aug 2023 8.38%



Sep 2023 -22.70%



Oct 2023 3.65%



Nov 2023 4.13%



Dec 2023 -10.74%

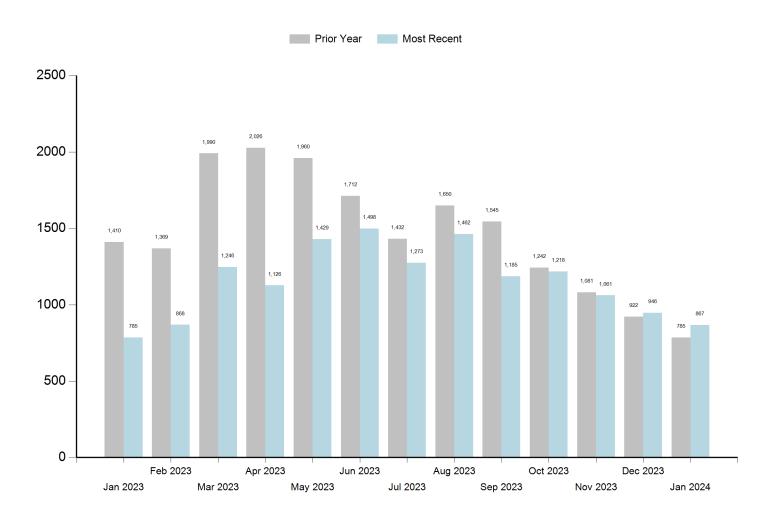


Jan 2024 -6.26%

JANUARY 2024



SFR YEAR OVER YEAR



SFR YEAR OVER YEAR TRENDS

SFR % Change



Feb 2023



Mar 2023



Apr 2023 -44.42%



May 2023



Jun 2023



Jul 2023



Aug 2023



Sep 2023



Oct 2023 -1.93%



Nov 2023



Dec 2023 2.60%

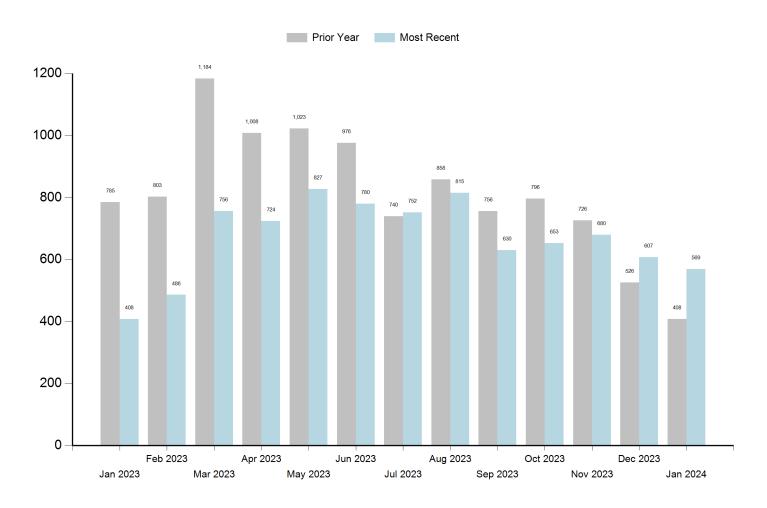


Jan 2024 10.45%

JANUARY 2024



CONDO YEAR OVER YEAR



CONDO YEAR OVER YEAR TRENDS

CONDO % Change



Feb 2023

-39.48%

Apr 2023

-28.17%

May 2023

Jun 2023

-20.08%

Jul 2023







Oct 2023



Nov 2023



Dec 2023



Jan 2024

JANUARY 2024



SFR & CONDO MEDIAN SALES PRICE

LAST 12 MONTHS



MONTH OVER MONTH TRENDS

SFR % Change



Apr 2023

May 2023

Jun 2023

Jul 2023

Oct 2023

Dec 2023

Jan 2024

Condo % Change





5.74%



Apr 2023 -1.01%



-7.72%



5.88%



Sep 2023



Oct 2023



Nov 2023

Dec 2023

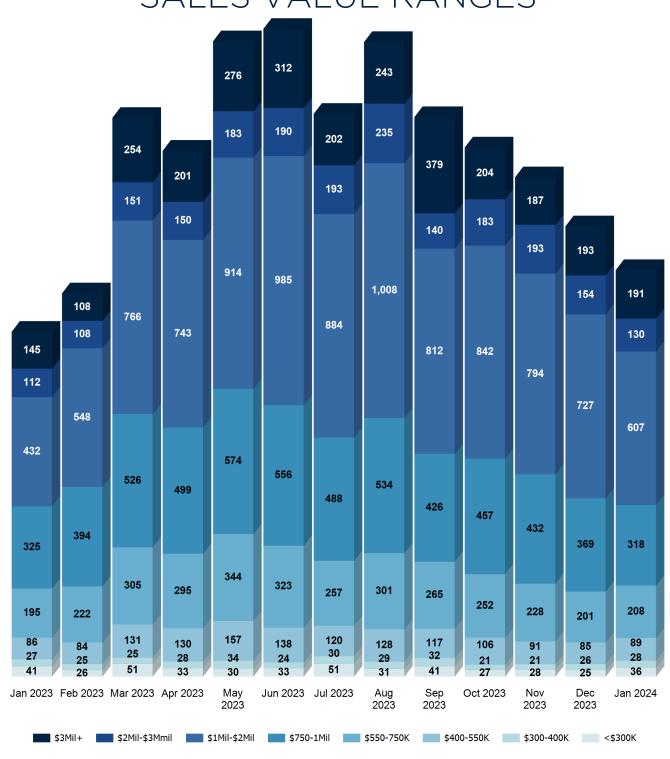


Jan 2024

JANUARY 2024



SALES VALUE RANGES



JANUARY 2024

Lawyers Title

		SFR					Condos				
COMMUNITY NAME	ZIP CODE	SALES	SALES# %YOY	MEDIAN PRICE (\$1,000)	PRICE % YOY	MEDIAN \$/ Sq. Ft.	SALES	SALES# % YOY	MEDIAN PRICE (\$1,000)	PRICE % YOY	
ALISO VIEJO	92656	11	-30.48%	\$1,150	4.55%	\$604	11	-34.51%	\$863	17.41%	
ANAHEIM	92801	6	-28.50%	\$778	6.58%	\$548	3	13.16%	\$500	-37.11%	
ANAHEIM	92802	4	-16.54%	\$785	-3.09%	\$516	5	-56.96%	\$805	30.79%	
ANAHEIM	92804	17	-14.86%	\$918	14.83%	\$585	11	-27.08%	\$847	84.02%	
ANAHEIM	92805	3	-22.97%	\$908	15.30%	\$977	11	-48.50%	\$895	21.27%	
ANAHEIM	92806	3	-37.58%	\$700	-12.50%	\$400	1	-68.42%	\$551	-3.42%	
ANAHEIM	92807	18	-20.32%	\$1,223	31.45%	\$650	5	1.96%	\$560	-15.79%	
ANAHEIM	92808	7	-41.92%	\$1,315	-7.69%	\$497	5	-16.98%	\$616	-3.22%	
ANAHEIM TOTAL		58	-26.10%	\$947	6.41%	\$596	41	-28.98%	\$682	10.94%	
BREA	92821	8	-34.54%	\$851	5.65%	\$539	0	-45.71%	\$0	0.00%	
BREA	92823	2	5.41%	\$1,325	-1.16%	\$697	0	33.33%	\$0	0.00%	
BREA TOTAL		10	-14.57%	\$1,088	2.25%	\$618	0	-6.19%			
BUENA PARK	90620	15	-27.43%	\$888	11.21%	\$576	0	-38.71%	\$0	0.00%	
BUENA PARK	90621	8	-7.33%	\$1,240	77.78%	\$547	1	4.48%	\$1,549	80.12%	
BUENA PARK TOTAL		23	-17.38%	\$1,064	44.49%	\$561	1	-17.12%	\$1,549	80.12%	
CORONA DEL MAR	92625	11	-26.89%	\$4,725	32.35%	\$1,996	6	-34.38%	\$2,460	63.73%	
COSTA MESA	92626	17	-10.45%	\$1,399	11.03%	\$631	2	-30.19%	\$763	24.19%	
COSTA MESA	92627	14	-25.47%	\$1,188	4.63%	\$775	14	-10.08%	\$795	-16.29%	
COSTA MESA TOTAL		31	-17.96%	\$1,293	7.83%	\$703	16	-20.13%	\$779	3.95%	
COTO DE CAZA	92679	6	-23.46%	\$1,944	-0.28%	\$534	1	-17.65%	\$925	0.00%	
CYPRESS	90630	10	-17.92%	\$940	11.05%	\$594	2	-52.17%	\$783	38.58%	
DANA POINT	92624	2	-22.50%	\$1,975	44.16%	\$849	1	-50.00%	\$2,075	0.00%	
DANA POINT	92629	6	10.40%	\$1,636	-29.35%	\$893	10	-41.63%	\$824	-4.24%	
DANA POINT TOTAL		8	-6.05%	\$1,805	7.40%	\$871	11	-45.81%	\$1,449	-4.24%	
FOOTHILL RANCH	92610	3	-44.74%	\$1,395	47.70%	\$567	6	-29.17%	\$655	27.18%	
FOUNTAIN VALLEY	92708	30	-12.83%	\$1,174	3.39%	\$633	1	50.00%	\$596	42.93%	
FULLERTON	92831	11	-26.15%	\$1,150	34.50%	\$507	2	-12.70%	\$426	-2.01%	
FULLERTON	92832	6	-36.29%	\$848	21.07%	\$676	0	-28.95%	\$0	-100.00%	
FULLERTON	92833	17	-25.24%	\$1,050	22.95%	\$542	7	-43.24%	\$625	-25.60%	
FULLERTON	92835	12	-21.37%	\$1,325	26.19%	\$596	3	6.98%	\$505	-22.31%	
FULLERTON TOTAL		46	-27.26%	\$1,093	26.18%	\$580	12	-19.48%	\$519	-37.48%	
GARDEN GROVE	92840	12	-23.64%	\$878	0.86%	\$917	1	-23.81%	\$680	25.35%	
GARDEN GROVE	92841	8	-29.17%	\$870	1.16%	\$556	1	-7.69%	\$505	-15.83%	

		SFR					Condos				
COMMUNITY NAME	ZIP CODE	SALES	SALES# %YOY	MEDIAN PRICE (\$1,000)	PRICE % YOY	MEDIAN \$/ Sq. Ft.	SALES	SALES# % YOY	MEDIAN PRICE (\$1,000)	PRICE % YOY	
GARDEN GROVE	92843	8	-23.44%	\$844	-0.18%	\$576	2	-2.00%	\$375	-27.18%	
GARDEN GROVE	92844	4	-25.32%	\$612	-22.04%	\$520	1	-46.67%	\$582	10.86%	
GARDEN GROVE	92845	3	-18.18%	\$1,030	21.18%	\$718	0	-35.71%	\$0	0.00%	
GARDEN GROVE TOTAL		35	-23.95%	\$847	0.20%	\$657	5	-23.18%	\$536	-1.70%	
HUNTINGTON BEACH	92646	29	-4.88%	\$1,250	-1.19%	\$630	10	-22.39%	\$731	-4.26%	
HUNTINGTON BEACH	92647	16	-17.89%	\$1,203	31.28%	\$706	5	22.92%	\$550	19.05%	
HUNTINGTON BEACH	92648	9	-16.88%	\$1,349	9.45%	\$987	6	-26.99%	\$923	13.19%	
HUNTINGTON BEACH	92649	9	-13.85%	\$2,455	104.58%	\$1,021	9	-32.43%	\$690	7.39%	
HUNTINGTON BEACH TOTAL		63	-13.38%	\$1,564	36.03%	\$836	30	-14.72%	\$723	8.84%	
IRVINE	92602	10	-6.04%	\$3,126	52.50%	\$1,141	7	-57.99%	\$2,820	16.67%	
IRVINE	92603	5	-23.13%	\$3,350	71.79%	\$1,186	5	-8.25%	\$1,251	-14.35%	
IRVINE	92604	6	-24.62%	\$1,115	-8.61%	\$767	7	-35.71%	\$1,050	20.38%	
IRVINE	92606	2	-39.19%	\$1,734	0.00%	\$819	1	-38.46%	\$870	0.00%	
IRVINE	92612	2	-27.71%	\$1,215	1.67%	\$674	32	9.54%	\$1,143	28.37%	
IRVINE	92614	6	1.69%	\$1,341	36.09%	\$714	8	-16.25%	\$1,019	45.57%	
IRVINE	92617	4	47.62%	\$648	-27.56%	\$298	0	0.00%	\$0	0.00%	
IRVINE	92618	13	-29.48%	\$2,660	-2.74%	\$1,050	38	-10.82%	\$1,320	15.54%	
IRVINE	92620	24	-19.67%	\$2,151	15.77%	\$884	8	-32.20%	\$1,110	3.74%	
IRVINE TOTAL		72	-13.39%	\$1,927	17.37%	\$837	106	-23.77%	\$1,323	16.56%	
LA HABRA	90631	14	-31.08%	\$1,033	21.83%	\$631	3	-1.54%	\$490	-28.75%	
LA PALMA	90623	6	5.43%	\$1,065	-1.75%	\$560	1	200.00%	\$775	0.00%	
LADERA RANCH	92694	1	42.86%	\$3,850	0.00%	\$875	1	12.50%	\$930	31.91%	
LAGUNA BEACH	92651	20	-30.95%	\$3,038	4.74%	\$1,823	2	11.76%	\$1,934	-56.75%	
LAGUNA HILLS	92653	9	-20.28%	\$1,250	-8.74%	\$677	8	-16.67%	\$680	23.64%	
LAGUNA HILLS	92656	0	0.00%	\$0	0.00%	\$0	1	-30.56%	\$580	13.73%	
LAGUNA HILLS TOTAL		9	-20.28%	\$1,250	-8.74%	\$677	9	-23.61%	\$630	18.68%	
LAGUNA NIGUEL	92677	21	-16.63%	\$1,450	-8.23%	\$731	16	-26.42%	\$740	-10.84%	
LAGUNA WOODS	92637	0	0.00%	\$0	0.00%	\$0	36	-10.06%	\$449	52.20%	
LAKE FOREST	92610	1	-29.17%	\$1,338	0.00%	\$595	0	-66.67%	\$0	0.00%	
LAKE FOREST	92630	22	-31.95%	\$1,368	26.04%	\$595	18	-0.80%	\$700	-31.37%	
LAKE FOREST	92679	2	75.00%	\$1,713	0.00%	\$406	0	-71.15%	\$0	-100.00%	
LAKE FOREST TOTAL		25	4.63%	\$1,473	26.04%	\$532	18	-46.21%	\$700	-65.69%	
LOS ALAMITOS	90720	15	-12.50%	\$1,415	9.27%	\$682	0	55.56%	\$0	0.00%	
MIDWAY CITY	92655	2	-22.22%	\$1,118	31.53%	\$783	0	-50.00%	\$0	0.00%	
MISSION VIEJO	92691	11	-22.20%	\$1,215	24.42%	\$611	6	-43.04%	\$561	13.23%	
MISSION VIEJO	92692	24	-23.50%	\$1,065	28.08%	\$585	6	-18.93%	\$741	7.32%	
MISSION VIEJO	92694	9	-31.51%	\$1,867	30.10%	\$637	13	15.27%	\$1,131	52.84%	
MISSION VIEJO TOTAL		44	-25.73%	\$1,382	27.54%	\$611	25	-15.57%	\$811	24.46%	

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NEWPORT BEACH	92657	2	33.33%	\$6,998	0.00%	\$1,438	1	-33.33%	\$1,729	0.00%	
NEWPORT BEACH	92660	12	-19.41%	\$3,400	23.86%	\$1,353	3	-23.81%	\$899	-43.37%	
NEWPORT BEACH	92661	10	-26.98%	\$8,238	29.80%	\$3,472	0	-50.00%	\$0	-100.00%	
NEWPORT BEACH	92663	8	-10.67%	\$3,585	-25.70%	\$1,216	5	-15.79%	\$1,205	14.49%	
NEWPORT BEACH TOTAL		32	-5.93%	\$5,555	9.32%	\$1,870	9	-30.73%	\$1,278	-42.96%	
NEWPORT COAST	92657	5	-11.49%	\$4,575	-30.12%	\$1,358	5	-8.51%	\$2,900	0.00%	
ORANGE	92865	9	-43.42%	\$1,050	23.86%	\$571	3	-29.17%	\$715	23.28%	
ORANGE	92866	9	-16.90%	\$875	-21.35%	\$757	0	-40.00%	\$0	0.00%	
ORANGE	92867	10	-23.45%	\$1,283	44.10%	\$536	0	-30.00%	\$0	-100.00%	
ORANGE	92868	7	-15.96%	\$730	-11.52%	\$617	1	-65.22%	\$448	-37.32%	
ORANGE	92869	9	-31.20%	\$1,122	0.63%	\$576	7	-16.41%	\$665	43.01%	
ORANGE TOTAL		44	-26.19%	\$1,012	7.14%	\$611	11	-36.16%	\$609	-17.76%	
PLACENTIA	92870	19	-27.37%	\$990	3.58%	\$530	7	-29.46%	\$739	71.46%	
RANCHO MISSION VIEJO	92694	10	-24.84%	\$1,278	13.56%	\$636	32	70.00%	\$796	6.13%	
RANCHO SANTA MARGARITA	92688	13	-26.00%	\$1,160	23.63%	\$536	24	-25.99%	\$638	-3.70%	
SAN CLEMENTE	92672	11	-19.22%	\$1,875	13.64%	\$896	11	-37.10%	\$860	-32.03%	
SAN CLEMENTE	92673	20	-16.17%	\$1,510	-0.82%	\$648	4	-34.18%	\$1,033	9.84%	
SAN CLEMENTE TOTAL		31	-17.69%	\$1,693	6.41%	\$772	15	-35.64%	\$946	-11.09%	
SAN JUAN CAPISTRANO	92675	21	-20.11%	\$1,000	0.76%	\$643	19	30.77%	\$905	-20.18%	
SANTA ANA	92701	5	-24.00%	\$700	22.81%	\$587	7	-42.49%	\$414	2.48%	
SANTA ANA	92703	3	-29.70%	\$1,030	43.23%	\$436	2	-27.91%	\$674	-0.22%	
SANTA ANA	92704	5	-9.20%	\$918	28.03%	\$525	11	-24.49%	\$500	-4.76%	
SANTA ANA	92705	13	-23.80%	\$1,225	-10.26%	\$634	1	342.31%	\$570	47.10%	
SANTA ANA	92706	3	-11.19%	\$800	-30.74%	\$583	3	0.00%	\$465	0.00%	
SANTA ANA	92707	8	-27.97%	\$802	3.22%	\$508	5	-25.96%	\$515	19.77%	
SANTA ANA TOTAL		37	-20.98%	\$913	9.38%	\$545	29	44.29%	\$523	12.87%	
SEAL BEACH	90740	6	-23.20%	\$1,355	-9.67%	\$876	0	-52.27%	\$0	0.00%	
SILVERADO	92676	1	-22.73%	\$2,360	109.78%	\$0	0	0.00%	\$0	0.00%	
STANTON	90680	3	-13.64%	\$675	11.39%	\$665	6	-3.33%	\$510	-11.30%	
TRABUCO CANYON	92679	11	-26.43%	\$1,430	16.00%	\$518	1	-43.64%	\$600	0.84%	
TUSTIN	92780	14	-25.17%	\$1,243	25.80%	\$650	3	-32.58%	\$460	9.52%	
TUSTIN	92782	5	-30.33%	\$2,150	13.20%	\$697	11	13.10%	\$1,043	43.30%	
TUSTIN TOTAL		19	-27.75%	\$1,697	19.50%	\$674	14	-9.74%	\$751	26.41%	
VILLA PARK	92861	6	-35.42%	\$2,015	13.39%	\$555	0	-100.00%	\$0	0.00%	
WESTMINSTER	92683	15	-21.00%	\$1,100	40.40%	\$618	1	-37.50%	\$835	18.44%	
YORBA LINDA	92886	15	-22.99%	\$1,210	14.31%	\$631	7	6.52%	\$750	6.08%	
YORBA LINDA	92887	5	-14.29%	\$1,465	24.79%	\$556	1	-23.94%	\$562	7.05%	
YORBA LINDA TOTAL		20	-18.64%	\$1,338	19.55%	\$594	8	-8.71%	\$656	6.56%	