

ORANGE COUNTY

# **MARKET ACTIVITY & TRENDS**

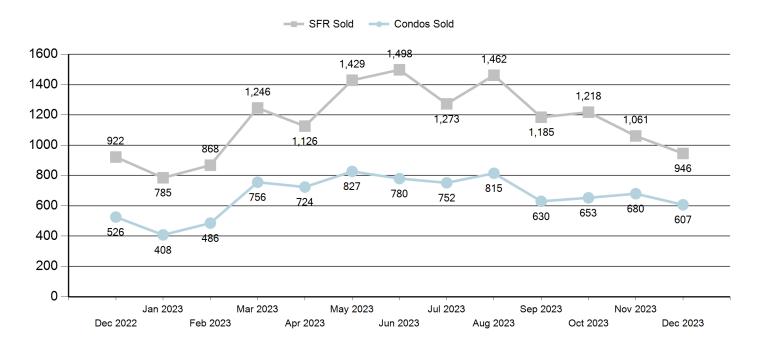
DECEMBER 2023

DECEMBER 2023



### SFR & CONDO SALES

#### **LAST 12 MONTHS**



### **MONTH OVER MONTH TRENDS**

#### SFR % Change



Jan 2023 -14.86%



Feb 2023



Mar 2023 43.55%



Apr 2023 -9.63%



May 2023 26.91%



Jun 2023 4.83%



Jul 2023 -15 02%



Aug 2023 14 85%



Sep 2023 -18.95%



Oct 2023



Nov 2023 -12.89%



Dec 2023

#### Condo % Change



Jan 2023 -22.43%



Feb 2023 19.12%



Mar 2023 55.56%



Apr 2023 -4.23%



May 2023 14.23%



Jun 2023 -5.68%



Jul 2023 -3 59%



Aug 2023 8.38%



Sep 2023 -22,70%



Oct 2023 3.65%



Nov 2023

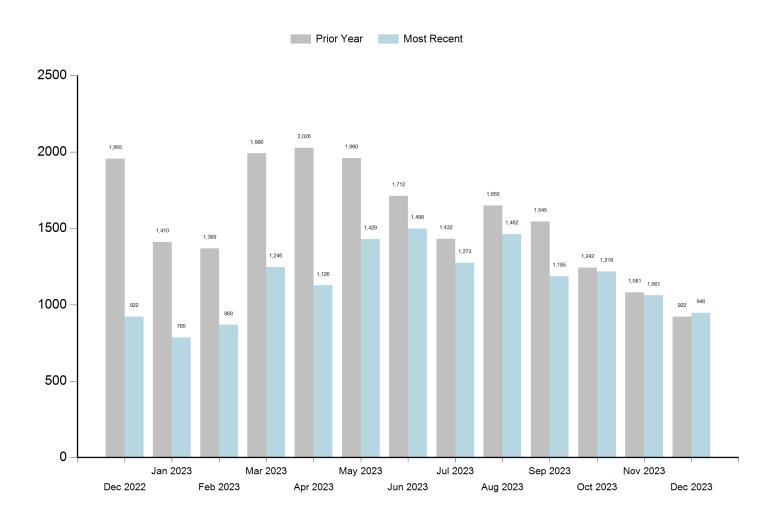


Dec 2023 -10.74%

DECEMBER 2023



#### SFR YEAR OVER YEAR



### **SFR YEAR OVER YEAR TRENDS**

#### SFR % Change



Jan 2023



Feb 2023



Mar 2023 -37.39%



Apr 2023



May 2023



Jun 2023



Jul 2023



Aug 2023



Sep 2023 -23.30%



Oct 2023



Nov 2023

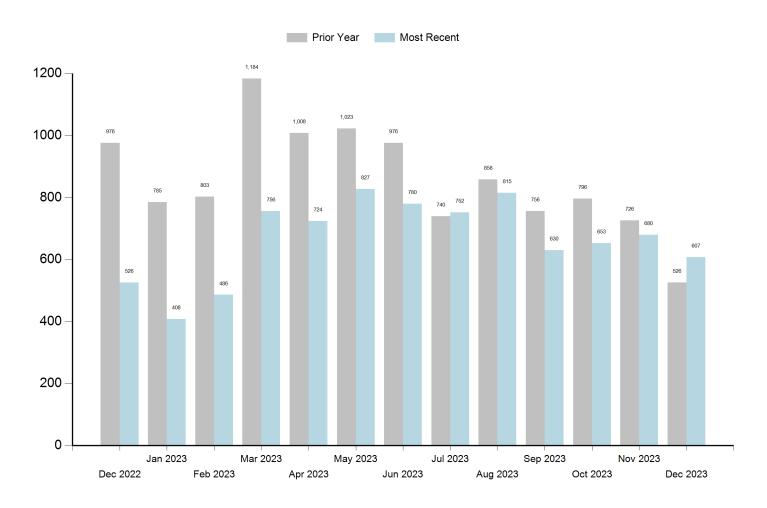


Dec 2023 2.60%

DECEMBER 2023



#### **CONDO YEAR OVER YEAR**



### **CONDO YEAR OVER YEAR TRENDS**

#### CONDO % Change



-48.03%

Feb 2023

Mar 2023 -36.15%

May 2023

Jun 2023





Aug 2023



Sep 2023



Oct 2023



Nov 2023



Dec 2023

DECEMBER 2023



#### SFR & CONDO MEDIAN SALES PRICE

### **LAST 12 MONTHS**



### **MONTH OVER MONTH TRENDS**

#### SFR % Change



Jan 2023

**%** 

Feb 2023

Mar 2023 5.66% **1%** 

Apr 2023

**%** 

May 2023 4.66% **^** 

Jun 2023 1.55%

**1%** 

Jul 2023 0.15% **%** 

Aug 20.

**1%** 

Sep 2023 -0.62%

**%** 

Oct 202

**%** 

Nov 2023 2 50% **%** 

Dec 2023

#### Condo % Change



Jan 2023 -5.36%



Feb 202



Mar 202



Apr 2023



, May 202 -7.72%



Jun 2023

Jul 202 4.63%



Aug 20 1.47%



Sep 2023 11.98%



-15.16%



Nov 2023 % 5.97%

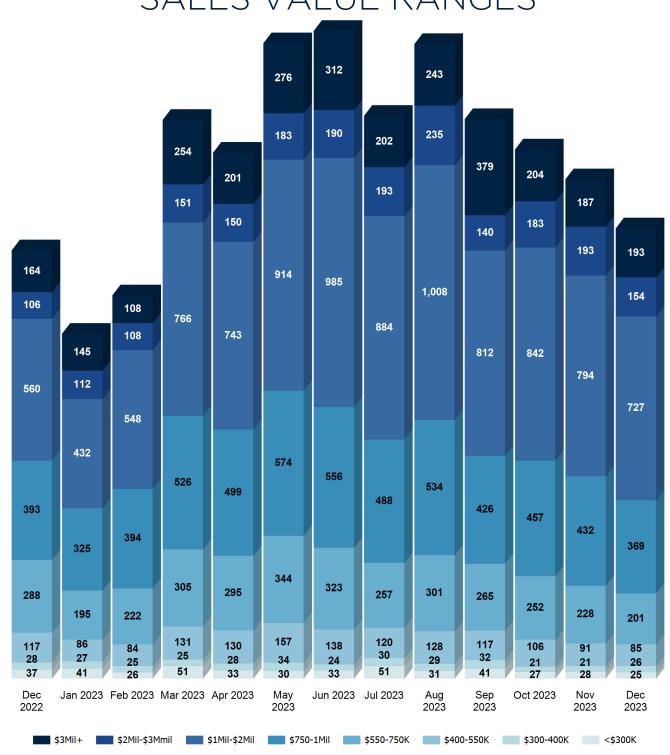


Dec 2023

DECEMBER 2023



### SALES VALUE RANGES



DECEMBER 2023

Lawyers Title

		SFR					Condos				
COMMUNITY NAME	ZIP CODE	SALES	SALES # % YOY	MEDIAN PRICE (\$1,000)	PRICE % YOY	MEDIAN \$/ Sq. Ft.	SALES	SALES# % YOY	MEDIAN PRICE (\$1,000)	PRICE % YOY	
ALISO VIEJO	92656	8	-37.75%	\$1,465	24.68%	\$635	11	-34.52%	\$900	20.81%	
ANAHEIM	92801	5	-30.73%	\$930	28.72%	\$478	3	27.27%	\$760	2.01%	
ANAHEIM	92802	8	-16.54%	\$843	12.33%	\$479	2	-60.00%	\$342	-48.96%	
ANAHEIM	92804	16	-18.58%	\$868	15.67%	\$570	13	-37.86%	\$818	79.28%	
ANAHEIM	92805	17	-24.58%	\$810	19.29%	\$483	8	-49.41%	\$719	-10.63%	
ANAHEIM	92806	3	-35.58%	\$950	17.07%	\$477	0	-61.11%	\$0	-100.00%	
ANAHEIM	92807	20	-24.49%	\$1,086	24.11%	\$468	2	-14.29%	\$647	29.56%	
ANAHEIM	92808	8	-45.60%	\$1,453	26.30%	\$468	6	-24.32%	\$750	21.46%	
ANAHEIM TOTAL		77	-28.02%	\$991	20.50%	\$489	34	-31.39%	\$672	-3.90%	
BREA	92821	15	-34.69%	\$1,010	18.82%	\$504	0	-54.55%	\$0	-100.00%	
BREA	92823	2	2.70%	\$1,541	81.26%	\$478	1	20.00%	\$1,175	0.00%	
BREA TOTAL		17	-15.99%	\$1,275	50.04%	\$491	1	-17.27%	\$1,175	-100.00%	
BUENA PARK	90620	30	-28.77%	\$863	15.77%	\$588	0	-31.25%	\$0	-100.00%	
BUENA PARK	90621	8	-10.39%	\$1,033	58.92%	\$744	2	12.31%	\$690	-34.41%	
BUENA PARK TOTAL		38	-19.58%	\$948	37.35%	\$666	2	-9.47%	\$690	-67.21%	
CORONA DEL MAR	92625	8	-31.72%	\$4,750	7.95%	\$2,521	7	-42.16%	\$3,000	7.14%	
COSTA MESA	92626	23	-12.94%	\$1,174	0.43%	\$707	1	-31.48%	\$1,131	80.24%	
COSTA MESA	92627	11	-28.98%	\$1,425	4.20%	\$919	9	-20.90%	\$850	10.39%	
COSTA MESA TOTAL		34	-20.96%	\$1,300	2.32%	\$813	10	-26.19%	\$991	45.31%	
COTO DE CAZA	92679	6	-24.74%	\$1,798	26.64%	\$599	1	-23.68%	\$600	13.21%	
CYPRESS	90630	17	-26.24%	\$915	0.77%	\$560	7	-50.00%	\$814	31.29%	
CYPRESS	90720	2	0.00%	\$1,096	0.00%	\$0	6	275.00%	\$1,043	0.00%	
CYPRESS TOTAL		19	-26.24%	\$1,006	0.77%	\$560	13	112.50%	\$929	31.29%	
DANA POINT	92624	3	-26.97%	\$1,370	22.10%	\$829	0	-50.00%	\$0	-100.00%	
DANA POINT	92629	14	0.45%	\$2,110	2.80%	\$1,093	5	-57.84%	\$835	15.17%	
DANA POINT TOTAL		17	-13.26%	\$1,740	12.45%	\$961	5	-53.92%	\$835	-42.41%	
FOOTHILL RANCH	92610	3	-50.00%	\$1,210	69.88%	\$671	1	-41.18%	\$685	36.18%	
FOUNTAIN VALLEY	92708	20	-18.94%	\$1,246	26.45%	\$623	3	32.08%	\$460	-75.96%	
FULLERTON	92831	14	-30.00%	\$875	-9.33%	\$578	4	-26.03%	\$553	6.35%	
FULLERTON	92832	3	-36.43%	\$919	21.66%	\$476	3	-34.15%	\$540	0.00%	
FULLERTON	92833	16	-28.66%	\$863	5.83%	\$546	7	-48.28%	\$770	26.75%	
FULLERTON	92835	13	-24.62%	\$1,105	4.25%	\$528	3	-10.00%	\$768	49.13%	
FULLERTON TOTAL		46	-29.93%	\$940	5.60%	\$532	17	-29.61%	\$658	27.41%	

		SFR					Condos				
COMMUNITY NAME	ZIP CODE	SALES	SALES# %YOY	MEDIAN PRICE (\$1,000)	PRICE % YOY	MEDIAN \$/ Sq. Ft.	SALES	SALES# % YOY	MEDIAN PRICE (\$1,000)	PRICE % YOY	
GARDEN GROVE	92840	12	-28.41%	\$949	11.59%	\$618	3	-22.99%	\$465	-5.10%	
GARDEN GROVE	92841	7	-34.64%	\$886	3.63%	\$548	0	-15.38%	\$0	0.00%	
GARDEN GROVE	92843	6	-28.15%	\$923	9.95%	\$601	3	-7.41%	\$585	23.16%	
GARDEN GROVE	92844	2	-30.00%	\$699	-13.17%	\$490	2	-37.78%	\$498	-13.63%	
GARDEN GROVE	92845	6	-22.93%	\$982	15.46%	\$682	0	-40.00%	\$0	0.00%	
GARDEN GROVE TOTAL		33	-28.83%	\$888	5.49%	\$588	8	-24.71%	\$516	1.48%	
HUNTINGTON BEACH	92646	23	-8.64%	\$1,260	4.13%	\$664	9	-26.05%	\$673	4.26%	
HUNTINGTON BEACH	92647	15	-27.07%	\$1,060	7.07%	\$711	4	16.67%	\$603	12.09%	
HUNTINGTON BEACH	92648	18	-17.67%	\$1,800	14.27%	\$806	8	-29.55%	\$850	-20.93%	
HUNTINGTON BEACH	92649	16	-19.08%	\$1,513	-5.26%	\$838	8	-38.99%	\$669	16.56%	
HUNTINGTON BEACH TOTAL		72	-18.11%	\$1,408	5.05%	\$755	29	-19.48%	\$698	3.00%	
IRVINE	92602	10	-12.82%	\$3,290	60.00%	\$999	5	-61.60%	\$2,726	-17.09%	
IRVINE	92603	5	-22.22%	\$6,420	205.86%	\$1,327	3	-3.09%	\$1,180	5.92%	
IRVINE	92604	2	-28.26%	\$1,290	4.45%	\$864	2	-40.65%	\$1,015	22.29%	
IRVINE	92606	3	-41.46%	\$1,405	-19.71%	\$825	2	-51.06%	\$908	0.00%	
IRVINE	92612	5	-34.07%	\$1,163	6.70%	\$742	8	-2.43%	\$927	-13.73%	
IRVINE	92614	4	-15.38%	\$1,450	13.69%	\$694	6	-22.86%	\$1,064	6.40%	
IRVINE	92617	2	22.73%	\$759	0.00%	\$386	0	0.00%	\$0	0.00%	
IRVINE	92618	16	-32.55%	\$2,740	14.17%	\$934	90	-16.74%	\$1,564	7.83%	
IRVINE	92620	15	-28.27%	\$2,130	70.40%	\$768	11	-31.96%	\$1,120	18.14%	
IRVINE TOTAL		62	-21.37%	\$2,294	44.44%	\$838	127	-28.80%	\$1,313	4.25%	
LA HABRA	90631	20	-32.62%	\$835	14.15%	\$498	3	0.00%	\$417	-12.21%	
LA HABRA HEIGHTS	90631	1	-75.00%	\$1,210	-9.87%	\$292	0	-100.00%	\$0	0.00%	
LA PALMA	90623	6	1.04%	\$899	-7.32%	\$514	0	100.00%	\$0	0.00%	
LADERA RANCH	92694	1	11.11%	\$4,600	84.00%	\$966	3	-26.09%	\$888	0.00%	
LAGUNA BEACH	92651	16	-36.68%	\$3,438	52.95%	\$1,691	2	2.86%	\$1,228	0.00%	
LAGUNA HILLS	92653	4	-22.67%	\$1,563	26.52%	\$599	6	-26.00%	\$645	-0.08%	
LAGUNA HILLS	92656	0	-33.33%	\$0	0.00%	\$0	1	-31.58%	\$475	-6.68%	
LAGUNA HILLS TOTAL		4	-28.00%	\$1,563	26.52%	\$599	7	-28.79%	\$560	-3.38%	
LAGUNA NIGUEL	92677	34	-21.33%	\$1,500	-1.02%	\$746	12	-31.47%	\$760	18.56%	
LAGUNA WOODS	92637	0	0.00%	\$0	0.00%	\$0	36	-14.23%	\$495	19.66%	
LAKE FOREST	92610	1	-33.33%	\$1,650	-9.47%	\$556	0	-73.24%	\$0	0.00%	
LAKE FOREST	92630	13	-35.07%	\$1,300	8.33%	\$601	28	-2.11%	\$1,484	151.91%	
LAKE FOREST	92679	0	20.00%	\$0	0.00%	\$0	1	-72.73%	\$625	0.00%	
LAKE FOREST TOTAL		14	-16.14%	\$1,475	-0.57%	\$578	29	-49.36%	\$1,054	151.91%	
LOS ALAMITOS	90720	6	-21.31%	\$1,348	-4.04%	\$658	1	16.67%	\$908	0.00%	
MIDWAY CITY	92655	0	-27.59%	\$0	- 100.00%	\$0	1	-33.33%	\$585	0.00%	
MISSION VIEJO	92691	26	-26.67%		12.58%	\$578	7	-42.68%	\$625	7.81%	

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MISSION VIEJO	92692	32	-27.70%	\$1,178	4.67%	\$606	6	-23.16%	\$905	20.67%	
MISSION VIEJO	92694	7	-32.16%	\$2,350	166.59%	\$711	9	-2.10%	\$3,769	286.02%	
MISSION VIEJO TOTAL		65	-28.84%	\$1,576	61.28%	\$632	22	-22.65%	\$1,766	104.83%	
NEWPORT BEACH	92657	1	12.50%	\$14,500	0.00%	\$1,667	1	-57.14%	\$1,450	0.00%	
NEWPORT BEACH	92660	28	-24.02%	\$3,431	-27.95%	\$1,313	6	-26.87%	\$1,604	6.90%	
NEWPORT BEACH	92662	1	-15.38%	\$3,350	0.00%	\$1,448	0	0.00%	\$0	0.00%	
NEWPORT BEACH	92663	8	-21.82%	\$5,175	50.00%	\$2,081	3	-20.17%	\$1,610	-9.04%	
NEWPORT BEACH TOTAL		38	-12.18%	\$6,614	11.02%	\$1,627	10	-34.73%	\$1,555	-1.07%	
NEWPORT COAST	92657	1	-22.34%	\$2,675	-15.75%	\$1,221	6	-20.00%	\$2,713	131.34%	
ORANGE	92865	2	-48.15%	\$1,100	18.41%	\$609	1	-42.86%	\$498	-22.27%	
ORANGE	92866	4	-33.33%	\$1,083	26.35%	\$594	0	-33.33%	\$0	-100.00%	
ORANGE	92867	13	-25.99%	\$1,235	39.71%	\$545	1	-30.00%	\$665	0.00%	
ORANGE	92868	4	-25.49%	\$790	16.53%	\$514	3	-62.82%	\$521	-45.98%	
ORANGE	92869	13	-34.83%	\$1,108	0.73%	\$626	12	-21.54%	\$660	-20.00%	
ORANGE TOTAL		36	-33.56%	\$1,063	20.34%	\$578	17	-38.11%	\$586	-47.06%	
PLACENTIA	92870	18	-30.99%	\$932	5.22%	\$530	9	-37.80%	\$719	-34.08%	
RANCHO MISSION VIEJO	92694	4	-30.23%	\$1,608	24.13%	\$689	32	74.52%	\$1,151	30.59%	
RANCHO SANTA MARGARITA	92688	5	-33.70%	\$1,045	9.31%	\$592	17	-31.44%	\$655	-5.76%	
SAN CLEMENTE	92672	19	-21.95%	\$1,795	4.06%	\$881	5	-40.98%	\$1,013	31.84%	
SAN CLEMENTE	92673	21	-18.85%	\$1,730	28.86%	\$641	3	-37.04%	\$1,930	42.96%	
SAN CLEMENTE TOTAL		40	-20.40%	\$1,763	16.46%	\$761	8	-39.01%	\$1,471	37.40%	
SAN JUAN CAPISTRANO	92675	16	-29.19%	\$1,523	-22.91%	\$668	12	30.87%	\$884	-21.26%	
SANTA ANA	92701	4	-23.08%	\$874	21.57%	\$619	11	-43.65%	\$375	-5.06%	
SANTA ANA	92703	8	-27.22%	\$739	9.08%	\$5,169	3	-39.58%	\$755	0.00%	
SANTA ANA	92704	9	-12.37%	\$765	6.99%	\$588	10	-31.37%	\$410	-9.29%	
SANTA ANA	92705	16	-26.45%	\$1,220	-0.81%	\$610	2	277.05%	\$495	-36.13%	
SANTA ANA	92706	10	-14.58%	\$890	14.10%	\$553	0	-25.00%	\$0	0.00%	
SANTA ANA	92707	12	-30.92%	\$745	4.20%	\$658	4	-30.97%	\$463	-1.60%	
SANTA ANA TOTAL		59	-22.44%	\$872	9.19%	\$1,366	30	17.74%	\$500	-13.02%	
SEAL BEACH	90740	2	-25.98%	\$3,880	123.95%	\$1,932	0	-53.06%	\$0	-100.00%	
SILVERADO	92676	0	-26.67%	\$0	0.00%	\$0	9	0.00%	\$2,917	0.00%	
STANTON	90680	4	-20.66%	\$630	6.78%	\$580	4	-8.20%	\$554	16.63%	
SUNSET BEACH	90742	0	20.00%	\$0	- 100.00%	\$0	2	40.00%	\$1,811	47.26%	
SURFSIDE	90743	1	140.00%	\$3,650	26.04%	\$1,320	0	0.00%	\$0	0.00%	
TRABUCO CANYON	92679	12	-37.07%	\$1,345	-5.65%	\$994	2	-41.67%	\$680	27.10%	
TUSTIN	92780	13	-28.48%	\$1,130	3.91%	\$591	4	-30.77%	\$590	-4.99%	
TUSTIN	92782	3	-28.46%	\$1,975	9.72%	\$760	31	3.91%	\$995	29.24%	
TUSTIN TOTAL		16	-28.47%	\$1,553	6.82%	\$675	35	-13.43%	\$792	12.12%	

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VILLA PARK	92861	3	-44.66%	\$1,600	-9.86%	\$755	0	-100.00%	\$0	0.00%	
WESTMINSTER	92683	24	-25.11%	\$935	1.63%	\$569	1	-40.00%	\$760	-1.30%	
YORBA LINDA	92886	29	-22.54%	\$1,227	5.32%	\$631	9	-5.88%	\$1,025	73.00%	
YORBA LINDA	92887	11	-16.99%	\$1,279	-11.18%	\$546	1	-33.33%	\$835	13.61%	
YORBA LINDA TOTAL		40	-19.76%	\$1,253	-2.93%	\$588	10	-19.61%	\$930	43.30%	