

#### ORANGE COUNTY

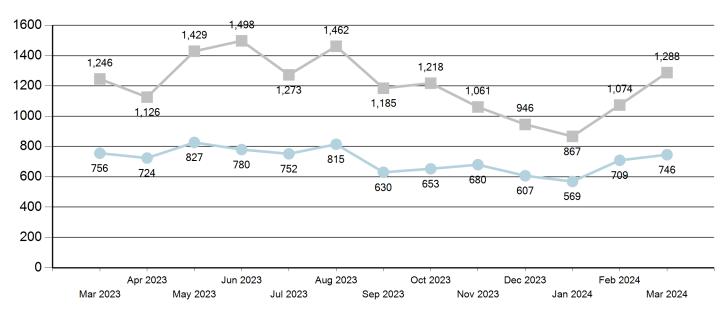
# MARCH 2024



#### SFR & CONDO SALES

#### LAST 12 MONTHS

---- SFR Sold ---- Condos Sold



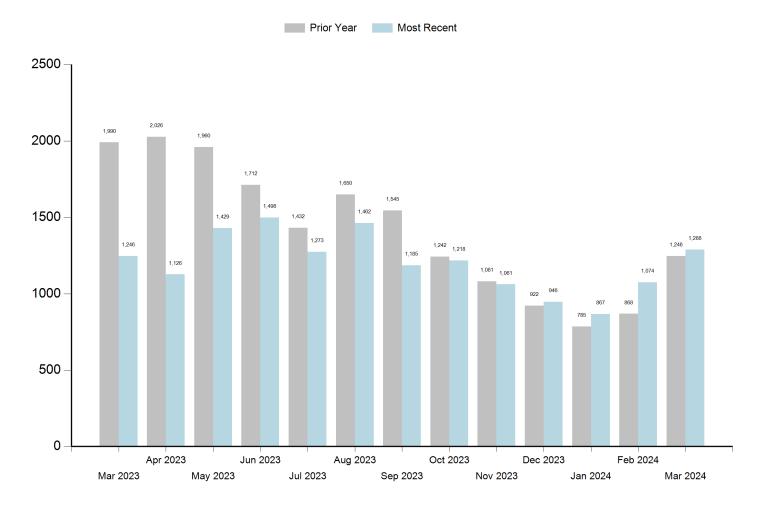
#### **MONTH OVER MONTH TRENDS**

#### SFR % Change

Apr 2023	May 2023	Jun 2023	Jul 2023	Aug 2023	Sep 2023
-9.63%	26.91%	4.83%	-15.02%	% 14.85%	-18.95%
Oct 2023	Nov 2023	Dec 2023	Jan 2024	Feb 2024	Mar 2024
2.78%	-12.89%	-10.84%	-8.35%	23.88%	19.93%
Condo %	Change				
Apr 2023	May 2023	Jun 2023	Jul 2023	Aug 2023	Sep 2023
-4.23%	% 14.23%	-5.68%	-3.59%	8.38%	-22.70%
Oct 2023	Nov 2023	Dec 2023	Jan 2024	Feb 2024	Mar 2024
3.65%	4.13%	-10.74%	-6.26%	24.60%	5.22%



#### **SFR YEAR OVER YEAR**

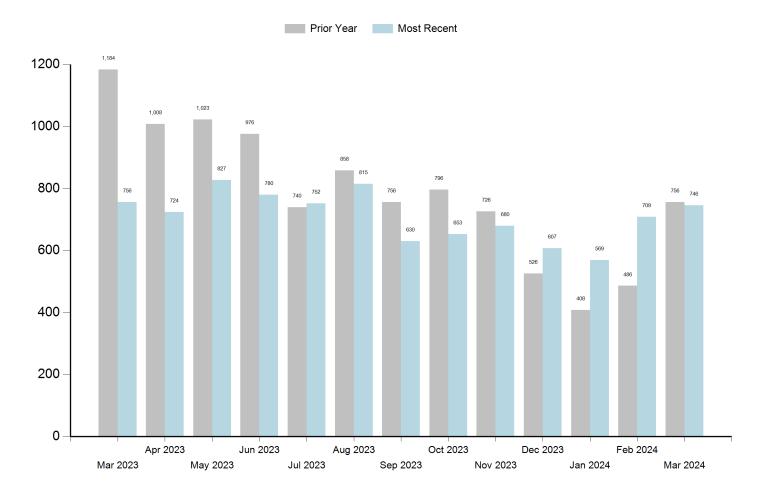


#### SFR YEAR OVER YEAR TRENDS





#### **CONDO YEAR OVER YEAR**

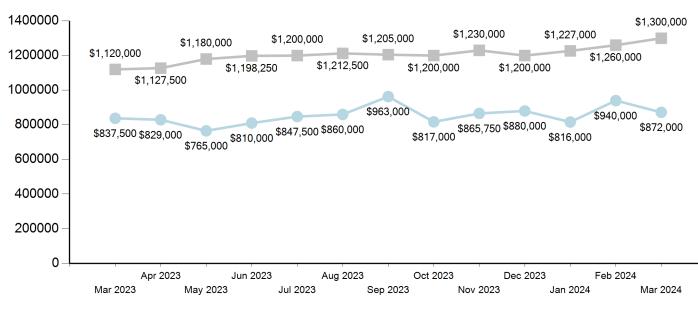


#### **CONDO YEAR OVER YEAR TRENDS**



#### SFR & CONDO MEDIAN SALES PRICE LAST 12 MONTHS

Lawyers Title

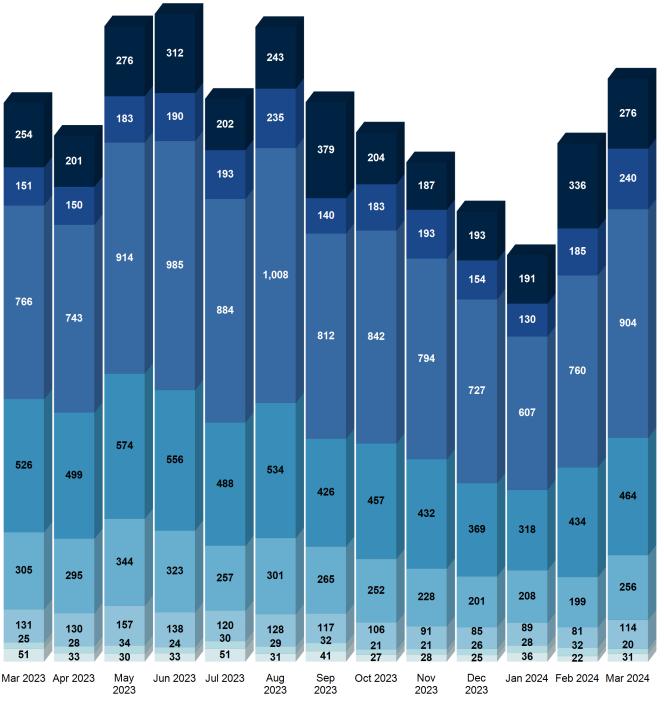


---- SFR Median Price ---- Condo Median Price

#### **MONTH OVER MONTH TRENDS**

#### SFR % Change Aug 2023 Apr 2023 May 2023 Jun 2023 Jul 2023 Sep 2023 1.04% 0.67% 0.15% -0.62% 4.66% 1.55% Feb 2024 Oct 2023 Nov 2023 Dec 2023 Jan 2024 Mar 2024 2.50% 2.69% 2 25% 3.17% -0.41% -2 44% Condo % Change Sep 2023 Jun 2023 Jul 2023 Aug 2023 Apr 2023 May 2023 -1.01% -7 72% 5.88% 4.63% 1.47% 11.98% Nov 2023 Jan 2024 Oct 2023 Dec 2023 Feb 2024 Mar 2024 5.97% -15.16% 1.65% -7.27% 15.20% -7.23%

### MARKET ACTIVITY & TRENDS MARCH 2024



#### SALES VALUE RANGES

\$3Mil+ \$2Mil-\$3Mmil

nil 🗾 \$1Mil-\$2Mil

\$750-1Mil \$550-750K

\$400-550K \$30

\$300-400K

0-400K <\$300K

Lawyers Title

#### MARKET ACTIVITY & TRENDS MARCH 2024

#### Lawyers Title

		SFR					Condos				
COMMUNITY NAME	ZIP CODE	SALES	SALES # % YOY	MEDIAN PRICE (\$1,000)	PRICE % YOY	MEDIAN \$/ Sq. Ft.	SALES	SALES # % YOY	MEDIAN PRICE (\$1,000)	PRICE % YOY	
ALISO VIEJO	92656	6	-14.02%	\$898	-21.92%	\$648	31	-22.96%	\$840	15.46%	
ANAHEIM	92801	7	-29.63%	\$865	14.42%	\$593	15	17.50%	\$800	8.84%	
ANAHEIM	92802	9	-15.63%	\$855	5.56%	\$606	1	-52.31%	\$730	0.00%	
ANAHEIM	92804	24	-7.76%	\$878	3.26%	\$527	8	-5.00%	\$703	37.89%	
ANAHEIM	92805	12	-15.05%	\$795	4.26%	\$525	18	-47.89%	\$715	0.70%	
ANAHEIM	92806	12	-24.83%	\$956	3.86%	\$503	3	-57.89%	\$585	10.38%	
ANAHEIM	92807	28	-14.60%	\$995	15.03%	\$583	6	8.00%	\$836	45.43%	
ANAHEIM	92808	11	-37.04%	\$1,070	-4.63%	\$558	7	-9.80%	\$760	18.94%	
ANAHEIM TOTAL		103	-20.65%	\$916	5.96%	\$556	58	-21.06%	\$733	20.36%	
BREA	92821	13	-27.82%	\$960	0.52%	\$539	2	-31.25%	\$778	3.73%	
BREA	92823	2	8.57%	\$1,313	25.00%	\$512	1	62.50%	\$905	16.03%	
BREA TOTAL		15	-9.62%	\$1,136	12.76%	\$525	3	15.63%	\$842	9.88%	
BUENA PARK	90620	14	-23.10%	\$873	13.31%	\$617	1	-50.00%	\$899	20.35%	
BUENA PARK	90621	7	-0.72%	\$965	2.93%	\$543	5	-1.32%	\$1,350	25.87%	
BUENA PARK TOTAL		21	-11.91%	\$919	8.12%	\$580	6	-25.66%	\$1,125	23.11%	
CORONA DEL MAR	92625	19	-9.84%	\$3,800	-6.92%	\$1,916	7	-20.88%	\$2,850	34.43%	
COSTA MESA	92626	18	-8.26%	\$1,507	22.98%	\$813	6	-12.77%	\$779	18.89%	
COSTA MESA	92627	24	-13.85%	\$1,630	26.11%	\$1,337	5	-7.87%	\$931	34.93%	
COSTA MESA TOTAL		42	-11.05%	\$1,568	24.55%	\$1,075	11	-10.32%	\$855	26.91%	
COTO DE CAZA	92679	18	-7.27%	\$2,295	39.73%	\$679	1	0.00%	\$770	2.12%	
CYPRESS	90630	27	-11.84%	\$905	8.71%	\$615	6	-32.79%	\$838	35.16%	
CYPRESS	90720	0	0.00%	\$0	0.00%	\$0	2	533.33%	\$1,044	0.00%	
CYPRESS TOTAL		27	-11.84%	\$905	8.71%	\$615	8	250.27%	\$941	35.16%	
DANA POINT	92624	7	-16.88%	\$1,359	-33.79%	\$877	0	-29.41%	\$0	-100.00%	
DANA POINT	92629	15	11.17%	\$1,750	16.67%	\$1,025	10	-24.86%	\$975	16.77%	
DANA POINT TOTAL		22	-2.86%	\$1,555	-8.56%	\$951	10	-27.14%	\$975	-41.62%	
FOOTHILL RANCH	92610	7	-31.94%	\$1,375	3.77%	\$628	7	-8.70%	\$665	15.60%	
FOUNTAIN VALLEY	92708	32	-10.14%	\$1,339	16.49%	\$689	4	25.93%	\$528	-4.09%	
FULLERTON	92831	15	-19.05%	\$1,300	45.66%	\$634	5	-1.67%	\$610	17.31%	
FULLERTON	92832	5	-35.00%	\$765	-5.56%	\$614	2	-24.24%	\$425	49.12%	
FULLERTON	92833	27	-17.79%	\$1,040	18.86%	\$584	5	-32.32%	\$740	7.25%	
FULLERTON	92835	15	-13.42%	\$1,350	19.21%	\$582	0	31.43%	\$0	-100.00%	
FULLERTON TOTAL		62	-21.31%	\$1,114	19.54%	\$603	12	-6.70%	\$592	-6.58%	

		SFR					Condos			
COMMUNITY NAME	ZIP CODE	SALES	SALES # % YOY	MEDIAN PRICE (\$1,000)	PRICE % YOY	MEDIAN \$/ Sq. Ft.	SALES	SALES # % YOY	MEDIAN PRICE (\$1,000)	PRICE % YOY
GARDEN GROVE	92840	11	-21.48%	\$947	12.74%	\$602	3	-26.74%	\$606	34.67%
GARDEN GROVE	92841	10	-22.50%	\$934	6.74%	\$524	2	-14.29%	\$623	0.40%
GARDEN GROVE	92843	8	-6.14%	\$850	25.96%	\$539	5	8.33%	\$510	-0.39%
GARDEN GROVE	92844	6	-24.00%	\$845	36.51%	\$627	0	-42.50%	\$0	-100.00%
GARDEN GROVE	92845	14	-18.42%	\$998	12.90%	\$590	1	0.00%	\$550	0.00%
GARDEN GROVE TOTAL		49	-18.51%	\$915	18.97%	\$576	11	-18.80%	\$572	-16.33%
HUNTINGTON BEACH	92646	29	1.32%	\$1,375	7.21%	\$716	28	-10.00%	\$740	4.96%
HUNTINGTON BEACH	92647	28	-10.90%	\$1,195	0.00%	\$878	3	57.14%	\$550	7.11%
HUNTINGTON BEACH	92648	18	-10.40%	\$1,928	39.42%	\$745	10	-19.11%	\$1,084	25.04%
HUNTINGTON BEACH	92649	18	-2.04%	\$1,267	-1.21%	\$837	9	-25.00%	\$605	-24.73%
HUNTINGTON BEACH TOTAL		93	-5.51%	\$1,441	15.14%	\$794	50	0.76%	\$745	3.10%
IRVINE	92602	22	15.17%	\$3,540	33.58%	\$1,114	8	-56.64%	\$1,863	11.36%
IRVINE	92603	9	-26.52%	\$3,475	0.87%	\$1,054	9	-13.46%	\$1,260	16.67%
IRVINE	92604	16	-11.38%	\$1,633	57.35%	\$852	12	-19.42%	\$1,221	103.54%
IRVINE	92606	3	-15.87%	\$1,920	34.93%	\$816	5	-24.39%	\$1,111	11.21%
IRVINE	92612	10	-6.41%	\$1,335	12.18%	\$871	34	25.94%	\$1,123	26.15%
IRVINE	92614	4	0.00%	\$1,759	32.45%	\$932	13	2.08%	\$885	15.69%
IRVINE	92617	3	43.48%	\$574	-13.16%	\$314	0	0.00%	\$0	0.00%
IRVINE	92618	11	-26.34%	\$2,950	34.73%	\$911	60	4.19%	\$1,598	30.14%
IRVINE	92620	20	-13.06%	\$2,100	17.98%	\$803	20	-24.04%	\$1,453	49.74%
IRVINE TOTAL		98	-5.12%	\$2,143	23.44%	\$852	161	-13.22%	\$1,314	33.06%
LA HABRA	90631	24	-22.13%	\$853	-2.18%	\$564	12	-4.65%	\$473	-6.99%
LA HABRA HEIGHTS	90631	1	0.00%	\$1,000	-18.03%	\$733	0	-100.00%	\$0	0.00%
LA PALMA	90623	4	-13.59%	\$1,163	35.17%	\$580	0	50.00%	\$0	-100.00%
LADERA RANCH	92694	1	0.00%	\$1,800	-57.14%	\$681	0	-25.00%	\$0	-100.00%
LAGUNA BEACH	92651	23	-17.10%	\$3,225	17.27%	\$1,907	3	14.29%	\$1,610	15.00%
LAGUNA BEACH	92677	1	0.00%	\$1,105	0.00%	\$597	0	0.00%	\$0	0.00%
LAGUNA BEACH TOTAL		24	-17.10%	\$2,165	17.27%	\$1,252	3	14.29%	\$1,610	15.00%
LAGUNA HILLS	92653	11	-17.22%	\$1,635	20.22%	\$751	6	-8.99%	\$653	-15.19%
LAGUNA HILLS	92656	1	50.00%	\$1,440	0.00%	\$665	3	-27.78%	\$458	-18.21%
LAGUNA HILLS TOTAL		12	16.39%	\$1,537	20.22%	\$708	9	-18.38%	\$556	-16.70%
LAGUNA NIGUEL	92677	39	-12.05%	\$1,651	16.68%	\$760	20	0.65%	\$765	-0.68%
LAGUNA WOODS	92637	0	0.00%	\$0	0.00%	\$0	32	-3.16%	\$410	7.89%
LAKE FOREST	92610	2	-13.04%	\$1,761	6.71%	\$642	1	-56.82%	\$1,250	31.58%
LAKE FOREST	92630	40	-28.57%	\$1,390	19.31%	\$674	32	1.07%	\$605	-12.32%
LAKE FOREST	92679	1	8.33%	\$1,560	-14.87%	\$515	2	-66.67%	\$718	-68.99%
LAKE FOREST TOTAL		43	-11.09%	\$1,570	3.72%	\$610	35	-40.80%	\$858	-16.58%
LOS ALAMITOS	90720	12	-5.42%	\$1,430	10.00%	\$785	0	55.56%	\$0	0.00%

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MIDWAY CITY	92655	2	10.00%	\$1,030	0.00%	\$702	0	-20.00%	\$0	0.00%
MISSION VIEJO	92691	28	-26.03%	\$1,280	23.67%	\$639	5	-37.67%	\$705	7.63%
MISSION VIEJO	92692	31	-20.32%	\$1,079	15.03%	\$622	14	-14.79%	\$885	24.49%
MISSION VIEJO	92694	13	-26.29%	\$1,880	0.00%	\$614	26	34.85%	\$13,849	1686.97%
MISSION VIEJO TOTAL		72	-24.22%	\$1,413	19.35%	\$625	45	-5.87%	\$5,146	573.03%
NEWPORT BEACH	92657	1	33.33%	\$8,500	32.81%	\$1,954	0	-42.86%	\$0	-100.00%
NEWPORT BEACH	92660	25	-9.54%	\$3,000	15.50%	\$1,459	12	-23.26%	\$1,553	4.90%
NEWPORT BEACH	92661	4	-14.81%	\$8,838	103.16%	\$2,899	0	-75.00%	\$0	0.00%
NEWPORT BEACH	92662	1	9.52%	\$5,950	116.36%	\$2,160	0	0.00%	\$0	0.00%
NEWPORT BEACH	92663	10	6.06%	\$4,325	23.57%	\$1,938	8	-10.19%	\$1,205	46.95%
NEWPORT BEACH TOTAL		41	4.91%	\$6,123	58.28%	\$2,082	20	-37.82%	\$1,379	-16.05%
NEWPORT COAST	92657	5	-11.49%	\$7,950	77.49%	\$2,080	3	0.00%	\$1,500	-11.76%
ORANGE	92865	8	-28.57%	\$1,099	13.30%	\$640	3	-24.44%	\$765	13.33%
ORANGE	92866	6	0.00%	\$1,065	20.34%	\$702	1	-28.57%	\$435	0.00%
ORANGE	92867	13	-22.30%	\$1,250	20.19%	\$592	2	-35.00%	\$948	22.26%
ORANGE	92868	7	-5.56%	\$800	-4.19%	\$786	4	-58.57%	\$424	-51.32%
ORANGE	92869	19	-20.68%	\$1,335	7.01%	\$880	9	-16.67%	\$775	23.85%
ORANGE TOTAL		53	-19.27%	\$1,110	11.33%	\$720	19	-32.65%	\$669	2.03%
PLACENTIA	92870	34	-21.09%	\$1,048	14.10%	\$539	6	-17.92%	\$655	35.10%
RANCHO MISSION VIEJO	92694	10	-11.32%	\$1,375	-5.17%	\$692	15	54.32%	\$875	-33.69%
RANCHO SANTA MARGARITA	92688	17	-24.02%	\$1,160	11.54%	\$627	20	-25.71%	\$777	33.97%
SAN CLEMENTE	92672	23	-11.53%	\$1,925	13.27%	\$1,007	8	-27.52%	\$743	-42.93%
SAN CLEMENTE	92673	24	-8.33%	\$1,762	8.93%	\$728	8	-25.32%	\$1,024	-14.65%
SAN CLEMENTE TOTAL		47	-9.93%	\$1,844	11.10%	\$867	16	-26.42%	\$883	-28.79%
SAN JUAN CAPISTRANO	92675	31	-8.99%	\$950	-44.53%	\$652	24	26.79%	\$1,030	-17.64%
SANTA ANA	92701	3	-24.24%	\$810	3.88%	\$527	11	-37.97%	\$420	-5.19%
SANTA ANA	92703	8	-22.60%	\$877	35.68%	\$539	4	-2.94%	\$549	74.29%
SANTA ANA	92704	14	2.42%	\$895	14.01%	\$568	8	-17.39%	\$576	23.21%
SANTA ANA	92705	22	-18.55%	\$1,642	12.51%	\$651	5	400.00%	\$470	55.89%
SANTA ANA	92706	9	-8.82%	\$835	-1.36%	\$588	0	14.29%	\$0	-100.00%
SANTA ANA	92707	6	-22.63%	\$731	-4.51%	\$532	5	-24.75%	\$625	44.51%
SANTA ANA TOTAL		62	-15.74%	\$965	10.04%	\$568	33	55.21%	\$528	15.45%
SEAL BEACH	90740	4	-25.20%	\$1,675	13.56%	\$896	5	-37.78%	\$550	-1.79%
SILVERADO	92676	2	-13.95%	\$1,725	134.69%	\$593	0	0.00%	\$0	0.00%
STANTON	90680	9	-4.72%	\$675	-3.05%	\$558	7	8.33%	\$670	-2.19%
SUNSET BEACH	90742	1	25.00%	\$2,275	0.00%	\$788	1	60.00%	\$2,450	0.00%
SURFSIDE	90743	2	66.67%	\$1,610	0.00%	\$1,435	0	0.00%	\$0	0.00%
TRABUCO CANYON	92679	17	-17.13%	\$1,560	4.00%	\$526	4	-43.40%	\$595	32.66%

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TUSTIN	92780	16	-13.52%	\$1,100	-10.93%	\$611	9	-21.43%	\$530	6.00%		
TUSTIN	92782	8	-30.58%	\$1,798	3.01%	\$762	21	41.36%	\$964	33.82%		
TUSTIN TOTAL		24	-22.05%	\$1,449	-3.96%	\$687	30	9.96%	\$747	19.91%		
VILLA PARK	92861	7	-26.74%	\$2,242	-6.58%	\$663	0	-100.00%	\$0	0.00%		
WESTMINSTER	92683	27	-11.96%	\$1,085	21.36%	\$634	1	-38.46%	\$737	-2.71%		
YORBA LINDA	92886	33	-17.86%	\$1,580	40.44%	\$632	6	16.09%	\$1,080	14.89%		
YORBA LINDA	92887	14	-4.66%	\$1,443	18.97%	\$620	8	-15.28%	\$565	7.62%		
YORBA LINDA TOTAL		47	-11.26%	\$1,511	29.71%	\$626	14	0.41%	\$823	11.26%		